

TRANSFORMING BUSINESSES FOR GOOD

At Lean Focus, we're not your everyday career consultants—we're hands-on practitioners that have held top leadership positions in world-class companies. We have global experience, an enterprise-wide focus, and a diverse industry background. We use a hands-on approach to execute side-by-side with the shop-floor all the way to the C-suite. We teach leaders how to lead world-class, continuous improvement cultures that deliver sustainable results.



**DUE DILIGENCE &
ACQUISITION INTEGRATION**



**TRAINING ACADEMY
& KAIZEN EVENTS**



**STRATEGIC PLANNING &
STRATEGY DEPLOYMENT**



**LEAN BUSINESS SYSTEM
DEVELOPMENT**



**COMMERCIAL EXCELLENCE
(R&D, SALES & MARKETING)**



**STRATEGIC HR &
ORGANIZATIONAL DESIGN**



**OPERATIONAL EXCELLENCE
(MFG., SUPPLY CHAIN, QUALITY)**



**TALENT SEARCH &
INTERIM LEADERSHIP**

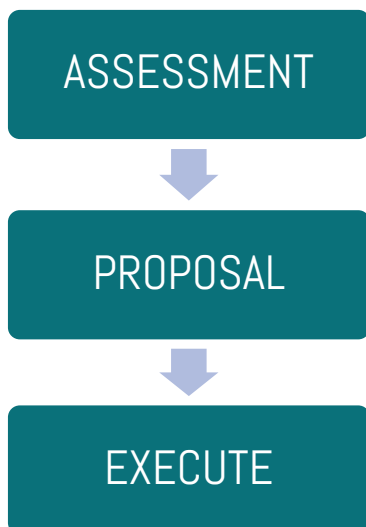
LEAN FOCUS BUSINESS SYSTEM RESULTS

HOW WE PARTNER WITH YOU:

- Our passionate, collaborative, and straightforward people care about you, your team and your business as if it were our own.
- We teach, coach, and support your teams to drive results in a sustainable, long-term manner.
- We utilize our proven business system (LBS) and facilitation techniques to engage teams and associates at all levels and functions of your business.
- We develop and customize your plan according to your organization's maturity level in the lean journey.
- We initiate frequent touch points and a disciplined review process during and post engagement to ensure rapid delivery of results.

Our engagements deliver between **5:1 TO 12:1 ROI**.
WE DELIVER RESULTS— not reports, gimmicks, or theories.

OUR PROCESS:



DRIVING BREAKTHROUGH KAIZEN, A Case Study: PUBLICLY -TRADED MEDICAL DEVICE COMPANY

Challenge:

- Facilitating a results-focused week-long breakthrough kaizen event with 5 teams and 45 people focused on improving: productivity, lead-time, quality, and revenue growth.

The Approach:

- Conducted pre-work sessions to scope kaizen charters and problem statements
- Delivered Standard Work, Setup Reduction, 6S, and Heijunka training to 45 associates.
- Facilitated / coached 5 teams to achieve stretch kaizen goals to deliver real results by the end of the week.

Results - The client achieved:

- Team 1: 40% lead-time, 58% setup reduction, 25% scrap
- Team 2: 66% lead-time, 55% productivity, 45% setup reduction
- Team 3: 50% lead-time, 5 rooms reduced to 2 rooms (floorspace)
- Team 4: 65% increase gross margin
- Team 5: 40% productivity improvement

